

Exhibit C

VIDEOTAPED DEPOSITION OF KEITH DAVID LOHKAMP, VOLUME 1
CONDUCTED ON TUESDAY, OCTOBER 20, 2009

1 (Pages 1 to 4)

<p>1 UNITED STATES DISTRICT COURT 2 FOR THE EASTERN DISTRICT OF VIRGINIA 3 Richmond Division 4 -----x 5 ePLUS, INC.,) 6 Plaintiff,) 7 v.) Civil Action No. 8 LAWSON SOFTWARE, INC.,) 3:09-cv-620(JRS) 9 Defendant.) 10 -----x 11 12 VIDEOTAPED DEPOSITION OF KEITH DAVID LOHKAMP 13 INDIVIDUALLY AND AS CORPORATE DESIGNEE OF 14 LAWSON SOFTWARE, INC. 15 Washington, D.C. 16 Tuesday, October 20, 2009 17 9:48 a.m. 18 19 20 Job No.: 1-165454 21 Pages 1 - 274, Volume 1 22 Reported By: Joan V. Cain</p>	<p>1 A P P E A R A N C E S 2 3 ON BEHALF OF PLAINTIFF: 4 SCOTT L. ROBERTSON, ESQUIRE 5 ROBERT D. SPENDLOVE, ESQUIRE 6 GOODWIN PROCTER, LLP 7 901 New York Avenue, Northwest 8 Washington, D.C. 20001 9 Telephone: (202) 346-4000 10 11 ON BEHALF OF DEFENDANT: 12 RACHEL C. HUGHEY, ESQUIRE 13 WILLIAM D. SCHULTZ, ESQUIRE 14 MERCHANT & GOULD 15 3200 IDS Center 16 80 South Eighth Street 17 Minneapolis, Minnesota 55402-2215 18 Telephone: (612) 332-5300 19 20 ALSO PRESENT: 21 Akim Graham, Videographer 22</p>
<p>1 Videotaped Deposition of KEITH DAVID LOHKAMP, 2 individually and as corporate designee of LAWSON 3 SOFTWARE, INC., held at the law offices of: 4 5 GOODWIN PROCTER, LLP 6 901 New York Avenue, Northwest 7 Washington, D.C. 20001 8 (202) 346-4000 9 10 Pursuant to Notice, before Joan V. Cain, 11 Certified Court Reporter and Notary Public in and 12 for the District of Columbia. 13 14 15 16 17 18 19 20 21 22</p>	<p>1 C O N T E N T S 2 3 EXAMINATION OF KEITH DAVID LOHKAMP PAGE 4 By Mr. Robertson 9 5 6 E X H I B I T S 7 (Attached to the Transcript.) 8 LOHKAMP DEPOSITION EXHIBITS PAGE 9 Exh. 1 Lawson Software Procurement 114 10 Applications, 4/16/02 11 Exh. 2 Punchout Partner Program 135 12 Exh. 3 Vendor Agreement Import Overview, 142 13 Release 8.03 14 Exh. 4 Lawson Procurement Punchout Trading 146 15 Partner List 16 Exh. 5 Lawson EDI for Supply Chain 152 17 Management Trading Partner List, 18 Version 9.01, November 2008 19 Exh. 6 Updating Item Information using the 155 20 Catalog Import Process 8.1 FactSheet 21 Exh. 7 Lawson Software Investor Relations 159 22 News</p>

VIDEOTAPED DEPOSITION OF KEITH DAVID LOHKAMP, VOLUME 1
CONDUCTED ON TUESDAY, OCTOBER 20, 2009

19 (Pages 73 to 76)

<p style="text-align: right;">73</p> <p>1 A I don't remember the exact details. I</p> <p>2 remember it had to do something with a catalog</p> <p>3 and -- in procurement.</p> <p>4 Q Did you obtain any information from the</p> <p>5 ePlus booth at the VHA Leadership Conference in</p> <p>6 2003?</p> <p>7 A I'm not certain if I did.</p> <p>8 Q Did -- have you made an effort to review</p> <p>9 any of the documentation you have, hard copy</p> <p>10 documentation as to whether or not you obtained any</p> <p>11 information at the VHA Leadership Conference in</p> <p>12 2003?</p> <p>13 A No.</p> <p>14 Q You didn't make that effort?</p> <p>15 A Well, I don't have that -- any</p> <p>16 documentation from that.</p> <p>17 Q Well how do you know that if you didn't</p> <p>18 make the effort?</p> <p>19 A So I -- I guess --</p> <p>20 Q Let me rephrase it.</p> <p>21 A Yeah.</p> <p>22 Q Did you go back and review your hard copy</p>	<p style="text-align: right;">75</p> <p>1 reviewed Forrester reports that included the</p> <p>2 eProcurement Wave that referenced ePlus?</p> <p>3 A Yes.</p> <p>4 Q Okay. Do you recall when that was?</p> <p>5 A I'm not certain of the date. I believe it</p> <p>6 was in 2008.</p> <p>7 Q 2008?</p> <p>8 A Yes.</p> <p>9 Q How about prior to 2008, do you recall ever</p> <p>10 reviewing a Forrester report that referenced ePlus?</p> <p>11 A Not that I can recall.</p> <p>12 Q Are you aware, sir, that my client ePlus</p> <p>13 was involved in a lawsuit back in 2005 involving</p> <p>14 Ariba?</p> <p>15 A Yes, I am.</p> <p>16 Q And when did you learn that information?</p> <p>17 A As part of this suit.</p> <p>18 Q Prior to your awareness of this lawsuit</p> <p>19 involving Lawson, were you ever aware that ePlus was</p> <p>20 involved in a lawsuit with Ariba?</p> <p>21 A Not that I can recall.</p> <p>22 Q How about SAP, were you aware prior to the</p>
<p style="text-align: right;">74</p> <p>1 files to determine whether you had any ePlus</p> <p>2 information as to any of its product offerings?</p> <p>3 A Yes, I did.</p> <p>4 Q Okay. And as a result of that review, did</p> <p>5 you uncover anything?</p> <p>6 A No.</p> <p>7 Q Other than that VHA Leadership Conference</p> <p>8 in 2003 in which you visited an ePlus booth, is</p> <p>9 there any other source of information as to ePlus</p> <p>10 that you were aware of prior to the lawsuit?</p> <p>11 A I did see ePlus listed in the Forrester</p> <p>12 eProcurement Wave.</p> <p>13 Q eProcurement Wave?</p> <p>14 A Yes.</p> <p>15 Q What do you mean by that, sir?</p> <p>16 A It is a Forrester report they do on the</p> <p>17 procurement market.</p> <p>18 Q Do you recall when you most recently</p> <p>19 reviewed a Forrester eProcurement Wave that included</p> <p>20 information as to ePlus?</p> <p>21 A Within the past week.</p> <p>22 Q How about prior to the last week, have you</p>	<p style="text-align: right;">76</p> <p>1 filing of this lawsuit that ePlus was involved in</p> <p>2 litigation with SAP?</p> <p>3 A Not that I can recall.</p> <p>4 Q Were you aware that industry reports like</p> <p>5 Gartner and Forrester and others reported on the</p> <p>6 litigation between ePlus and Ariba?</p> <p>7 MS. HUGHEY: Objection, foundation.</p> <p>8 THE WITNESS: No, I'm not aware.</p> <p>9 BY MR. ROBERTSON:</p> <p>10 Q You have any occasion to ever see any news</p> <p>11 accounts involving litigation by ePlus with any</p> <p>12 other company involving the same patents that are at</p> <p>13 issue in this case?</p> <p>14 A Not that I can recall.</p> <p>15 MR. ROBERTSON: We've been going about an</p> <p>16 hour and 22 minutes. Do you want to take a short</p> <p>17 break? Thanks. Okay.</p> <p>18 THE VIDEOGRAPHER: This marks the end of</p> <p>19 Volume 1, Tape No. 1 in the deposition of Keith</p> <p>20 Lohkamp. Going off the record. The time is 11:02</p> <p>21 a.m.</p> <p>22 (Recess.)</p>